



Capitol Area
chapter credit unions

Attention CEOs, COOs, Lending Officers & Frontline Staff

The Capitol Area Chapter invites all Michigan Chapters to attend the following FREE roundtable discussion:

Lending Philosophies: Best Practices for Lending Success
Tuesday, August 7, 2018

Have you ever wondered what lending programs other credit union professionals are implementing to achieve success? If so, take advantage of this exciting opportunity to share lending philosophies, challenges and brainstorm solutions with other credit union professionals on the topic of lending program success.

Please join us for a free roundtable to discuss effective loan interview questions, identifying cross-sell opportunities, thinking "outside-the-box" to make the loan work for the member and the credit union, loan fraud trends and techniques to build a strong lending portfolio.

Facilitated by the Capitol Chapter Education Committee

Session Information:

Location: LAFCU
106 N. Marketplace Blvd.
Lansing MI, 48917

Roundtable Session Time: 10:00am to 12:00pm

Cost: Free

Deadline to register is August 1, 2018

Individuals wishing to attend this meeting with questions or a disability that requires special accommodations please contact Karen Boswell or Heather Spitzley at 517.647.7571

To attend, please send your reservation request via email or by mail:

Attention: Jessica Hayes
Astera Credit Union
111 S. Waverly Rd. Lansing, MI 48917
Ph: 1.517.321.6774 • email: jessica.hayes@asteracu.com

_____ Number of Attendees

Credit Union _____ Contact Person _____

Phone _____ E-mail _____

Please include name of each attendee:

Name _____ Name _____

Name _____ Name _____

Name _____ Name _____